

REQUIREMENTS FOR FOREIGN TRADE IN SERVICES

CAMBODIA

General Requirements

- Employment:
 - for Intra-Corporate Transferees (Executives, Managers and Specialists), requirement of temporary residency and work permit, issued for 2 years period, extendable up to maximum 5 years.
 - for business visitors, maximum visa period up to 90 days for an initial stay of 30 days, and is extendable.
- Restrictions on land ownership by foreigners, but concessions, unlimited long-term land leases and renewable limited short-term leases allowed.
- Investors seeking incentives shall have the obligation to provide adequate and consistent training to Cambodian staff, including for promotion to senior positions.

Business Services

Legal Services

- Provision of Foreign Legal Consultancy Services:
 - only in commercial association with Cambodian law firms and may not represent clients in courts
 - not permitted to conduct promotional-related activities to attract clients.

Auditing Services

- Requirement of commercial presence for cross-border supply of auditing services.

Convention Services

- 100% capital share for convention centre with more than 3000 people's capacity.

Other Business Services

- Translation and interpretation services must be provided in collaboration with Cambodian Partners.

Communication

Telecommunication Services

- Commercial presence is allowed with foreign equity up to 51% for:
 - voice telephone services
 - packet-switched data transmission services
 - circuit-switched data transmission services
 - telex services
 - telegraph services
 - facsimile services
 - private leased circuit services

Healthcare-Related and Social Services

Medical and Dental Services

- Commercial presence is allowed through joint venture with Cambodian companies.

Nursing services

- Shall be operated with private hospitals and clinics only.
- High Qualification and special competency of Nursing profession.
- Number of suppliers will be decided on a need basis
- At least one director for technical matters must be Cambodian

Hospital Services

- At least one director for technical matters must be Cambodian.

Ambulance services

- Shall be operated from private to public facilities.
- Commercial presence is allowed through joint venture with Cambodian companies.
- Number of suppliers will be decided on a need basis
- At least one director for technical matters must be Cambodian

Tourism and Travel-Related Services

Restaurants

- Requirement of needs test (characteristics of the area) before issuance of a permit for restaurants.

Travel Agencies and Tour Operators Services

- Commercial presence is allowed through joint venture, and foreign equity is limited to 51%.

Transport Services

International Transport: (Freight and Passengers)

- Commercial presence is allowed through joint venture, and foreign equity is limited to 49%.
- Cambodian Shipping Agency and Brokerage has exclusive rights to act as an agent for a branch or representative office.

Transport of Fuels & Other Goods

- Services must be provided through a contract of concession granted by the State on a case-by- cases basis.

Storage and Warehouse Services

- Commercial presence is allowed through joint venture, and foreign equity is limited to 49%.
- Cambodian Shipping Agency and Brokerage has exclusive rights to act as an agent for a branch or representative office.