ASEAN AGREEMENT ON THE MOVEMENT OF NATURAL PERSONS

ANNEX 1

SCHEDULE OF COMMITMENTS FOR THE TEMPORARY ENTRY OR TEMPORARY STAY OF NATURAL PERSONS

THAILAND

- This Schedule sets out the commitments of Thailand and the general conditions and limitations governing those commitments in accordance with Article 6 (Schedules of Commitments for the Temporary Entry and Temporary Stay of Natural Persons) of the MNP Agreement in relation to the temporary entry and temporary stay of a natural person of another Member State, which apply only in relation to the categories of natural persons set out in this Schedule.
- A natural person of a Member State shall be granted temporary entry or temporary stay in Thailand in accordance with paragraph 1 of Article 4 (Grant of Temporary Entry or Temporary Stay) of the MNP Agreement.
- 3. For greater certainty, in accordance with paragraph 3 of Article 4 (Grant of Temporary Entry or Temporary Stay) of the MNP Agreement, Thailand may deny temporary entry or temporary stay to natural persons of another Member State who do not comply with paragraphs 1(a) and 1(b) of Article 4 (Grant of Temporary Entry or Temporary Stay) of the MNP Agreement.
- 4. References to Central Product Classification (CPC) in this Schedule refer to the CPC codes as used in the Provisional Central Product Classification (Statistical Papers Series M No.77, Department of International Economic and Social Affairs, Statistical Office of the United Nations, New York, 1991) and Central Product Classification Version 1.1 (Statistical Papers Series M No.77, Department of International Economic and Social Affairs, Statistical Office of the United Nations, New York, 2002).
- 5. The use of (**) against individual CPC codes indicates that the specific commitments for that code shall not extend to total range of services covered under that code.
- 6. Section I refers to horizontal commitments and Section II refers to sector specific commitments. An empty (blank) conditions and limitations in Section II means that the general conditions and limitations of the horizontal section, including the length of stay, shall apply and could be read as "unbound, except as indicated in Section I".
- 7. The Schedules of other Member States shall not be used to interpret Thailand's commitments or obligations under the MNP Agreement.

Additional Notes for Thailand

8. Thailand remains unbound in respect of commitments for the Temporary entry and Temporary stay of Natural Persons, except for the categories of persons set out in Section I and sectors and subsectors set out in Section II.

- 9. A natural person of another Member State is not allowed to purchase or own land in Thailand. The Land Code of Thailand B.E. 2497 shall be applied to acquisition and usage of land. However, they may lease land and own buildings. Foreigners are allowed to own part of condominium units under the laws and regulations governing the ownership of condominiums.
- 10. A natural person of another Member State that acquires or gains ownership of land, shall be deemed ineligible to exercise rights and privileges under the MNP Agreement. A natural person who receives other special privileges or incentives from Thai authorities to supply services may not claim benefits under the MNP Agreement.
- 11. Temporary movement of natural persons shall not include any type or category of foreign natural persons prohibited or not allowed by *The Foreigner Working Management Emergency Decree B.E. 2560* (2017), as amended or by any other relevant laws or regulations¹

¹ Provided that the Decree, law, or regulation shall not be applied in a manner as to nullify or impair the benefits accruing to any Member State at the date of entry into force of this Schedule.

SECTION I: HORIZONTAL COMMITMENTS

Categories of Natural Persons

General Conditions and Limitations, including the length of stay

A. Business Visitor

Business visitor refers to a natural person who stays in Thailand for the purpose of participating in business meetings or contacts, entering into contract to sell or purchase services, visiting of business establishments or other similar activities and entering with a purpose to establish a commercial presence in Thailand.

Temporary entry will be permitted for an initial period of not more than 90 days and may be extended for a cumulative period of not more than one year.

B. Intra-Corporate Transferee

Intra—Corporate Transferee refers to a natural person who is an employee of a juridical person established in the territory of a Member State, who is transferred temporarily for the supply of a service through commercial presence (either through a representative office, branch, subsidiary or affiliate) in the territory of another Member State, and who has been an employee of the juridical person for a period of not less than one year immediately preceding the date of his application for admission, and who is:

(i) **Executive**: a natural person within the organisation who primarily directs the management of the organisation and exercises wide latitude in decision making and receives only general supervision or direction from higher level executives, the board of directors, or stockholders of the business; an executive would not directly perform tasks related to the actual provision of the service or services of the organisation;

Entry and temporary stay for an initial period not exceeding one year from the arrival date shall be granted.

Such temporary stay may be extended for a further three terms of not more than one year each.

Categories of Natural Persons	General Conditions and Limitations, including the length of stay
(ii) Manager: a natural person within the organisation who primarily directs the organisation, department, or subdivision and exercises supervisory and control functions over other supervisory, managerial or professional staff; does not include first line supervisors unless employees supervised are professionals; does not include employees who primarily perform tasks necessary for the provision of the service of the organisation; or	
(iii) Specialist: a natural person within the organisation who possesses knowledge at an advanced level of expertise essential to the establishment or provision of the service or possesses proprietary knowledge of the organisation's service, research equipment, techniques or management; may include, but is not limited to, members of a licensed profession.	

SECTION II: SECTOR-SPECIFIC COMMITMENTS

Sector or Subsector	Conditions and Limitations
BUSINESS SERVICES	
A. Professional Services	
Engineering Services (CPC 8672), excluding civil engineer	
B. Computer and Related Services	
Consultancy Services Related to the Installation of Computer Hardware (CPC 841)	
Software Implementation Services (CPC 842)	
Data Processing Services (CPC 843), excluding those provided over public telecommunications network	
Data Base Services (CPC 844), excluding those provided over public telecommunications network	
Other computer services	
Maintenance and Repair Services of Office Machinery and Equipment Including Computers (CPC 84500)	
C. Research and Development Services	
Research and Experimental Development Services on Natural Sciences and Engineering (CPC 851):	
 Research and Experimental Development Services on Physical Sciences (CPC 85101) Research and Experimental Development Services on Chemistry and Biology (CPC 85102) 	

Sector or Subsector	Conditions and Limitations
- Research and Experimental Development Services on Engineering and Technology (CPC 85103)	
Research and Experimental Development Services on Social Sciences and Humanities (CPC 852):	
 Research and Experimental Development Services on Economics (CPC 85202) Research and Experimental Development Services on Law (CPC 85203) Research and Experimental Development Services on Linguistics and Languages (CPC 85204) 	
E. Rental or Leasing Services without O	perators
Leasing or Rental Services Concerning Machinery and Equipment without Operator:	
 Leasing or Rental Services Concerning Agricultural Machinery and Equipment without Operator (CPC 83106) Leasing or Rental Services Concerning Construction Machinery and Equipment without Operator (CPC 83107) Leasing or Rental Services Concerning Office Machinery and Equipment (including Computers) without Operator (CPC 83108) Leasing or Rental Services Concerning Other Machinery and Equipment without Operator (CPC 83109) 	
F. Other Business Services	
Advertising Services (CPC 871)	
Market Research Services (CPC 86401)	

Sector or Subsector	Conditions and Limitations
Public Opinion Polling Services (CPC 86402)	
Management Consulting Services	
General Management Consulting Services (CPC 86501), excluding legal and auditing consultants	
Financial Management Consulting Services (CPC 86502), excluding business tax and except as provided in financial services sector	
Technical testing and analysis services (CPC 86761+86769)	
Services incidental to agriculture: - Consultancy services on agricultural extension: - Soil preparation - Seed production - Plant protection - Harvesting - Grading - Packing - Storaging - Soil analysis laboratory - Soil survey and land use planning - Cover crop seed multiplication	
Services incidental to forestry: Forestry consultant services	
Services incidental to fishing:	
 International trading, exporting products services (broker) Quality analysis services Canning process analysis services Technical services Consulting Research on marketing Quality control 	

Sector or Subsector	Conditions and Limitations
Services incidental to mining at oil and gas fields, excluding civil engineer	
Related scientific and technical consulting services:	
Oil and gas exploration, excluding civil engineer	
Maintenance and repair of equipment, excluding maritime vessels, aircraft or other transport equipment:	
Repair services of medical, precision and optical instruments (CPC 1.1: 87154)	
Convention services: Convention centre over 2,000 participants	
(The development of a building that consists of exhibition halls, meeting rooms, a conference hall with more than 2,000 seating capacity, a banquet and a business centre equipped with state-of-the-art telecommunication and teleconferencing facilities to cater for the needs of the convention industry. The centre will also provide adequate car parks, shops and restaurants or cafes to the exhibitors, participants, and visitors.)	
Other Translation and Interpretation Services (CPC 87905)	

COMMUNICATIONS SERVICES

C. Telecommunications Services

Commitments undertaken in this offer are subject to the following general conditions:

- Any person or juridical person who intends to operate a telecommunication business in Thailand shall obtain a license from designated national authority(s).
- Licenses are granted only to service suppliers duly constituted according to the Thai legislation, which requires head office and management located in the Thai territory.

Sector or Subsector

Conditions and Limitations

- The service provider shall operate for public use through existing facilities licensed by the designated national authority(s).

The designated national authority(s) may prohibit the license application or terminate the license of any telecommunication businesses which deemed to have any act of "business control" by a juridical person who is not of Thai national.

Public local, domestic long distance, and international services: Fixed-line voice telephone services Mobile Telephone Services (CPC 75213) Paging Services (CPC 75291) Telex services (CPC 7523**), excluding civil engineer Telegraph services (CPC 7523**), excluding civil engineer Facsimile (CPC services 7521**+7529**). excludina civil engineer Electronic mail (CPC 7523**) Voice mail (CPC 7523**) Data base access services (CPC 7523**) On-line information and data base retrieval (CPC 7523**) On-line information or data processing provided over services public telecommunications network (CPC 843**), transaction excluding processing Other Telecommunications terminal equipment leasing services (CPC 75410), excluding civil engineer Domestic very-small-aperture terminal (VSAT) Telecommunications equipment services (CPC 75420**), excluding civil engineer

Sector or Subsector	Conditions and Limitations
Telecommunications consulting services (CPC 75440), excluding civil engineer	
Dedicated Network Services (CPC 75222)	
Videotext	
Teleconference	
Domestic leased circuits	
D. Audiovisual Services	
Motion Picture and Video Production and Distribution Services (CPC 9611) Film or video production and distribution services excluding promotion or advertising services (CPC 96112+96113)	
Radio or television services: - Production services of radio	
programmes (CPC 96131) - Production services of television programmes (CPC 96132)	
CONSTRUCTION SERVICES	
A. General construction work for buildings (CPC 512), excluding civil engineer	
B. General construction work for civil engineering (CPC 513), excluding civil engineer	
C. Installation and assembly work (CPC 514+516), excluding civil engineer	
D. Building Completion and Finishing Work (CPC 517), excluding civil engineer	

	Sector or Subsector	Conditions and Limitations
E.	Other: - Pre-Erection Work at Construction Sites (CPC 511), excluding civil engineer - Special Trade Construction Work (CPC 515), excluding civil engineer - Renting Services Related to Equipment for Construction or Demolition of Buildings or Civil Engineering Work, with Operator (CPC 518), excluding civil engineer	

EDUCATIONAL SERVICES

Commitments undertaken in this offer are subject to the following general conditions:

- Specific commitments on Market Access and National Treatment shall not be construed to apply to the recognition of degrees for the purpose of admission, registration and qualification for a higher education, employment or professional practice in Thailand.
- Services suppliers may be subject to notification or registration with the authority concerned.

Thailand reserves the right to adopt or maintain any measures related to national treatment of supplier of this sector.

A. Primary Education Services

A. Primary Education Services	
Primary Education Services (CPC 921**) International and national school education services (CPC 9219)	Foreign natural persons may enter Thailand to supply education services provided that: (a) the natural persons are invited or employed by education institutions duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable.
	The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.

Sector or Subsector	Conditions and Limitations
	Other foreign natural persons: as indicated in Section I.
B. Secondary Education Services	
Secondary Education Services (CPC 922**) - International and national school education services (CPC 9221+9222) - Technical and vocational education services (CPC 9223+9224)	Foreign natural persons may enter Thailand to supply education services provided that: (a) the natural persons are invited or employed by education institutions duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable. The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension. Other foreign natural persons: as indicated in Section I.
Secondary education services:	
 General Secondary Education Services (CPC 9221) Higher Secondary Education Services (CPC 9222) Technical and Vocational Secondary School-Type Education Services for Handicapped Students (CPC 9224) 	
C. Higher Education Services	
Higher Education Services (CPC 92300)	Foreign natural persons may enter Thailand to supply education services provided that: (a) the natural persons are invited or employed by education institutions

Sector or Subsector	Conditions and Limitations
	duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable
	The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.
	Other foreign natural persons: as indicated in Section I.
D. Adult Education	
Adult Education Services (CPC 924):	
Professional or short courses education services	
E. Other Education Services	
Other Education Services (CPC 929): Foreign language tuition services	Foreign natural persons may enter Thailand to supply education services provided that:
	 (a) the natural persons are invited or employed by education institutions duly established and registered in Thailand; and (b) the natural persons possess qualification and experiences set by such institutions as well as meeting other criteria that may be set by Ministry of Education, where applicable The initial temporary stay shall be one year or the duration of employment period, whichever is shorter, with possibility of extension.

Sector or Subsector	Conditions and Limitations
	Other foreign natural persons: as indicated in Section I.
ENVIRONMENTAL SERVICES	
A. Sewage Services	
Sewage Services (CPC 9401), including industrial wastewater treatment system	
Environmental consultancy on sewage system, refuse disposal, hazardous waste management, air pollution and noise management, sanitation and other environmental management services (CPC 9401**)	
Environmental protection and environmental abatement services (CPC 9401**)	
B. Refuse Disposal Services	
Refuse Disposal Services (CPC 9402), including hazardous waste management and incinerator	
C. Sanitation and Similar Services	
Sanitation and Similar Services (CPC 9403), excluding Beach Cleaning Services and Drain Unblocking Services (CPC 1.1: 94390**)	
D. Other	
Cleaning Services of Exhaust Gases (CPC 9404), including industrial emission abatement	
Noise Abatement Services (CPC 9405)	
Nature and Landscape Protection Services (CPC 9406)	
Other Environmental Protection Services (CPC 9409)	

Sector or Subsector	Conditions and Limitations
FINANCIAL SERVICES	
A. Insurance including Reinsurance and	Retrocession
Life Insurance Services (CPC 81211)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.
Non-Life Insurance Services (CPC 8129)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.
Services auxiliary to insurance, excluding pension funding services Insurance Broking and Agency Services (CPC 81401), excluding individual broker and agent	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner. Brokers shall not induce, advise or do any acts so as to cause any person to enter into insurance contracts with insurers abroad, except for reinsurance contracts.
Insurance consultancy services (CPC 81402)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.
Average and Loss Adjustment Services (CPC 81403)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.
Actuarial Services (CPC 81404)	Only senior managerial personnel, specialists and technical assistants with the approval of the Insurance Commissioner.

Sector or Subsector	Conditions and Limitations
Services auxiliary to financial intermediation other than to insurance and pension funding services: - Credit Card Services (CPC 81133) - Financial Consultancy Services (CPC	Mobilising funds from the public is prohibited, unless licensed under a financial law.
81332) B. Banking and Other Financial Services	.
For banks, representative offices and finance companies: Acceptance of deposits and other repayable funds from the public	For banks, representative offices and finance companies, no quantitative limit applies for ASEAN nationals. Approval shall be granted based on foreign services provider's business plans and

Financial leasing

Payment and money transmission services, including credit, charge and debit cards, travelers' cheques and bankers' drafts

Lending of all types, including consumer credit, mortgage credit, factoring, and

financing of commercial transaction

Guarantees and commitments

Trading for own account or for account of customers² in the following:

- (A) Money market instruments
- (B) Foreign exchange
- (D) Exchange rate and interest rate instruments
- (E) Transferable securities

Participation in issues of all kinds of securities, including under-writing and placement as agent (whether publicly or privately) and provision of services related to such issues³

needs.

² The commitments for Securities Companies under this subsector are separately listed below.

³ The commitments for Securities Companies under this subsector are separately listed below.

Sector or Subsector	Conditions and Limitations
Asset management ⁴ as follows: - cash or portfolio management - collective investment management - custodian and depository services Advisory, intermediation and other auxiliary financial services ⁵ Provision and transfer of financial information, and financial data processing and related software	
For Securities Companies ⁶ :	
securities brokerage and dealingderivatives brokerage and dealingsecurities borrowing and lending	
Trading for own account, or for account of customers in the following:	
(C) derivative products incl., but not limited to, futures and options (E) transferable securities	
For Securities Companies ⁷ : Securities Underwriting	
Participation in issues of all kinds of securities, including underwriting and placement as agents (whether publicly or privately) and provision of services related to such issues	

⁴ The commitments for Asset Management Companies under this subsector are separately listed below.

⁵ The commitments on Investment Advisory for Securities Companies under this subsector are separately listed below.

 $^{^{6}}$ Securities companies mean securities companies which are not commercial banks and insurance companies.

⁷ Securities companies mean securities companies which are not commercial banks and insurance companies.

Sector or Subsector	Conditions and Limitations
For Asset Management Companies:	
 mutual fund management private fund management derivatives fund management venture capital management 	
For Securities Companies ⁸	
Advisory, Intermediation and Other Auxiliary Financial Services	
Investment Advisory	
Other auxiliary financial services	Mobilising funds from the public is prohibited, unless licensed under a
Credit card services (CPC 81133)	financial law
Financial Consultancy Services (CPC 81332)	
HEALTH RELATED AND SOCIAL SERVICES	
Medical and dental services: - General Medical Services (CPC 93121) - Specialised Medical Services (CPC 93122)	The person who will be responsible to operate the outpatient clinic is required to have the license to operate for not more than one outpatient clinic, and has obtained a license to practice in Thailand.
	The person who applies for the license to operate must have domicile in Thailand.
Dental Services (CPC 93123)	The person who will be responsible to operate the dental department is required to have the license to operate for not more than one dental department, and has obtained a license to practice in Thailand.

_

 $^{^{\}rm 8}$ Securities companies mean securities companies which are not commercial banks and insurance companies.

Sector or Subsector	Conditions and Limitations
	The person who applies for the license to operate must have domicile in Thailand.
Services provided by nurses (CPC 93191**)	The person who will be responsible to operate the nursing department is required to have the license to operate for not more than one nursing department, and has obtained a license to practice in Thailand. The person who applies for the license to operate must have domicile in Thailand.
Private hospital services (CPC 9311)	The person who will be responsible to operate the hospital is required to have the license to operate for not more than one hospital, and has obtained a license to practice in Thailand.
	The person who applies for the license to operate must have domicile in Thailand.
TOURISM AND TRAVEL RELATED SERV	/ICES
A. Hotel and Restaurants (including cat	ering)
 Hotel Lodging Services (CPC 6411) Motel Lodging Services (CPC 6412) Holiday Centre and Holiday Home Services (CPC 64192) Camping and Caravan Site Services (CPC 64195) Meal Serving Services with Full Restaurant Services (CPC 64210) Catering Services (CPC 64230) Beverage Serving Services without Entertainment (CPC 64310) 	
B. Travel Agencies and Tour Operator Services	
Travel Agency and Tour Operator Services (CPC 74710)	

Sector or Subsector	Conditions and Limitations
D. Other	
Hotel Management Services (CPC 1.1: 63110**)	
RECREATIONAL, CULTURAL AND SPOR	RTING SERVICES
A. Entertainment Services	
Theme Parks and Amusement Parks (CPC 96194)	
D. Sporting and Other Recreational Ser	vices
 Sports Event Promotion Services (CPC 96411) Sports Event Organisation Services (CPC 96412) Sports Facility Operation Services (CPC 96413) Recreation Park and Beach Services (CPC 96491) 	
TRANSPORT SERVICES	
A. Maritime Transport Services	
Passenger Transportation (CPC 7211), excluding ships' crew and cabotage transport (as defined in paragraph 1.1 of the Reference Paper below)	
Freight Transportation (CPC 7212), excluding ships' crew and cabotage transport (as defined in paragraph 1.1 of the Reference Paper below)	
International towing (CPC 7214), excluding ships' crew	
Supporting services for maritime transport:	
 Shore reception facilities (collection of waste or oily water from ships) Port captain's services attached to specific foreign vessels Classification societies 	

Sector or Subsector	Conditions and Limitations
Vessels salvage and refloating services (not applicable in harbour)	
Custom clearance services (as defined in paragraph 1.3 of the Reference Paper below)	
C. Air Transport Services	
Aircraft repair and maintenance services (CPC 8868) - Aircraft (includes all machines that drive support in the atmosphere from the reaction of the air except for objects which are exempted under the Ministerial Regulations)	
 Major Aircraft Appliance (an engine, a propeller and other appliances of an Aircraft designated by the Technical Commission) 	
- Technical Standard Order Article (an instrument, a mechanism, a part, an equipment and a component used or intended to be used in operating or controlling an Aircraft in flight, whether it is installed on or attached to the Aircraft, inside or outside)	
- Aircraft Part (an airframe, part of an airframe or part of a major aircraft appliance)	
Selling and marketing of air transport services	Thailand reserves the right to adopt or maintain any measures related to national treatment of supplier of this sector.
Computer reservation system services (CPC 7523)	Thailand reserves the right to adopt or maintain any measures related to national treatment of supplier of this sector.
Aircraft leasing without crew (CPC 83104)	Thailand reserves the right to adopt or maintain any measures related to

Sector or Subsector	Conditions and Limitations
	national treatment of supplier of this sector.
Air freight forwarding services	Thailand reserves the right to adopt or maintain any measures related to national treatment of supplier of this sector.
Aircraft leasing with crew	Thailand reserves the right to adopt or maintain any measures related to national treatment of supplier of this sector.
E. Rail Transport Services	
(d) Maintenance and repair of rail transport equipment on a fee or contract basis (CPC 8868), excluding civil engineer	
(e) Supporting services for rail transport services	
- Security services at railway station	
F. Road Transport Services	
Other Non-Scheduled Passenger Transp	portation
 (a) Passenger Transportation: Rental Services of Passenger Cars with Operator (CPC 71222) Rental Services of Buses and Coaches with Operator (CPC 71223) 	
(b) Freight transportation only for frozen or refrigerated goods, bulk liquids or gases and containerised freight (CPC 71231 to 71233)	
H. Services Auxiliary to All Modes of Transport	
(a) Maritime cargo handling services (as defined in paragraph 1.4 of the Reference Paper below)	

Sector or Subsector	Conditions and Limitations
(b) Storage and warehousing services for maritime transport	
(c) Maritime freight forwarding services - Maritime agency services (as defined in paragraph 1.5 of the Reference Paper below)	

Reference Paper

NOTE TO THE MARITIME TRANSPORT SCHEDULE

- Definitions:
- 1.1 "cabotage": for the purpose of this schedule, means the transportation or towage of passengers or goods, between a port or place located in Thai waters and another port or place located in Thai waters.
- 1.2 "Freight forwarding services" means the activity consisting of organizing and monitoring shipment operations on behalf of shippers, through the procurement of transport and related services, preparation of documentation and provision of business information.
- 1.3 "Customs clearance services" means activities consisting of carrying out on behalf of another party customs formalities concerning the import, export or through transport of cargoes, whether this service is the main activities of the service supplier or a usual
- 1.4 "Maritime cargo handling services" means activities exercised by stevedore companies, including terminal operators, but not including the direct activities of dockers when this workforce is organised independently of the stevedoring or terminal operator companies. The activities include the organisation and supervision of:
 - a. the loading/discharging of cargo to/from a ship;
 - b. the lashing/unlashing of cargo;
 - c. the reception/delivery and safekeeping of cargoes before shipment or after discharge.
- 1.5 "Maritime agency services" means activities consisting of representing as an agent, the business interests of one or more shipping lines, for the following purposes:
 - marketing and sales of maritime transport and related services, from quotation to invoicing, and issuing of bill of lading of the shipping lines; procurement and resale of the necessary related services, preparation of documentation, and provision of business information;
 - b. acting on behalf of the shipping lines organizing the call of a ship or taking over cargoes when required.