

## Definitions of MSME in ASEAN Member States

No.	AMS	Sector	Micro		Small		Medium	
			Number of Employees	Other Criteria	Number of Employees	Other Criteria	Number of Employees	Other Criteria
1	Brunei Darussalam	-	1-9	Annual Revenue Less than B\$100,000  Assets Less than B\$60,000	10-29	Annual Revenue B\$100,000 to less than B\$1 million  Assets B\$60,000 to less than B\$600,000	30-99	Annual Revenue B\$1 million to less than B\$5 million  Assets B\$600,000 to less than B\$3 million
2	Cambodia	-	1-10	Assets (excluding land) ≤ 50,00 USD	11-50	Assets (excluding land) 50,00-250,000 USD	51-100	Assets (excluding land) 250,000- 500,000 USD
3	Indonesia <sup>1</sup>	-	N/A	Capital (excluding land and building) ≤ 1 billion IDR	N/A	Capital (excluding land and building) >1 billion-5 billion IDR	N/A	Capital (excluding land and building) >5 billion-10 billion IDR

<sup>1</sup> Although the official definition of the government of Indonesia does not include criteria for the number of employees, the Badan Pusat Statistik (BPS), the national statistics bureau, classifies MSMEs in SAKERNAS by the number of employees: Micro to 1-2; Small to 3-4; and Medium 5-26 (agriculture sector) / 5-22 employees (non-agriculture sector).

No.	AMS	Sector	Micro		Small		Medium	
			Number of Employees	Other Criteria	Number of Employees	Other Criteria	Number of Employees	Other Criteria
				Annual Turnover ≤ 2 billion IDR		Annual Turnover >2 billion-15 billion IDR		Annual Turnover >15 billion-50 billion IDR
4	Lao PDR	Manufacturing	1-5	Assets ≤ 120 million LAK	6-50	Assets 1,200 million LAK	51-99	Assets 4,800 billion LAK
				Sales turnover ≤ 400 million LAK		Sales turnover 3,000 million LAK		Sales turnover 6,000 billion LAK
		Wholesale and retail	1-5	Assets ≤ 180 million LAK	6-50	Assets 1,200 million LAK	51-99	Assets 4,800 billion LAK
				Sales turnover ≤ 400 million LAK		Sales turnover 4,500 million LAK		Sales turnover 9,000 billion LAK
		Services	1-5	Assets ≤ 240 million LAK	6-50	Assets 1,800 million LAK	51-99	Assets 7,200 billion LAK
				Sales turnover ≤ 400 million LAK		Sales turnover 2,250 million LAK		Sales turnover 6,000 billion LAK
5	Malaysia	Manufacturing	1-4	Sales turnover < 300,000 RM	5-74	Sales turnover 300,000– 15 million RM	75-200	Sales turnover 15-50 million RM
		Services and others	1-4	Sales turnover < 300,000 RM	5-29	Sales turnover 300,000– 3 million RM	30-75	Sales turnover 3-20 million RM

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6	Myanmar	Manufacturing	N/A	N/A	1-50	Fixed assets > 500 million KYAT	51- 300	Fixed assets 500– 1,000 million KYAT
		Labour- intensive manufacturing	N/A	N/A	1-300	Fixed assets > 500 million KYAT	301- 600	Fixed assets 500– 1,000 million KYAT
		Wholesale	N/A	N/A	1-30	Fixed assets > 100 million KYAT	31-60	Fixed assets 100 – 300 million KYAT
		Retail	N/A	N/A	1-30	Fixed assets > 50 million KYAT	31-60	Fixed assets 50 – 100 million KYAT
		Services	N/A	N/A	1-30	Fixed assets > 100 million KYAT	51- 100	Fixed assets 100 – 200 million KYAT
		Others	N/A	N/A	1-30	Fixed assets > 50 million KYAT	31-60	Fixed assets 50– 100 million KYAT
7	The Philippines <sup>2</sup>	-	N/A	Total assets exclusive of land ≤ 3,000,000 PHP	N/A	Total assets exclusive of land 3,000,001– 15,000,000 PHP	N/A	Total assets exclusive of land 15,000,001– 100,000,000 PHP

<sup>2</sup> Although the official definition of the government of the Philippines does not include criteria for the number of employees, the Philippine Statistics Authority (PSA), national statistics bureau, classifies SME by the number of employees: Micro relates to 1-9, Small to 10-99 and Medium to 100–199 employees.

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8	Singapore	-	≤ 200	Sales turnover ≤ 100 million SGD	≤ 200	Sales turnover ≤ 100 million SGD	≤ 200	Sales turnover ≤ 100 million SGD
9	Thailand	Manufacturing	≤ 5	Annual Income ≤ 1.8 million THB	≤ 50	Annual Income ≤ 100 million THB	≤ 200	Annual Income ≤ 500 million THB
		Service and Merchandising	≤ 5	Annual Income ≤ 1.8 million THB	≤ 30	Annual Income ≤ 50 million THB	≤ 100	Annual Income ≤ 300 million THB
10	Viet Nam	Agriculture, forestry and fishing Industry and construction	1-10	Total revenue < 3 billion VND	11-100	Total revenue 3-50 billion VND	101-200	Total revenue 50-300 billion VND
				Total capital < 3 billion VND		Total capital 3-20 billion VND		Total capital 20-100 billion VND
		Trade and services	1-10	Total revenue < 10 billion VND	11-50	Total revenue 10-100 billion VND	51-100	Total revenue 100-300 billion VND
				Total capital < 3 billion VND		Total capital 3-50 billion VND		Total capital 50-100 billion VND

